

## INTRODUCTION

Company name: **S4E**  
Established date: **2000**  
Number of employees: **68**  
Channel Partners: **over 200**  
2019 revenue: **35 322 000 €**

Address per location:

### **WARSAW HQ**

ul. Bokszerska 66  
02-690 WARSAW  
Tel: +48 12 296 45 45  
Fax: +48 12 376 80 57  
NIP: 676 21 80 819

### **CRACOW Office**

ul. Samuela Lindego 1 C  
30-148 CRACOW  
Tel: +48 12 296 45 45  
Fax: +48 12 376 80 57

Website URL: **www.s4e.pl**  
Email address: **hello@s4e.pl**



Say  
**Hello!**  
to S4E

## MANAGEMENT

### **ROMAN DURKA** **CEO**

A graduate of the Faculty of Electronics at the Wrocław University of Technology where he also obtained a PhD in technical sciences. He also completed a MBA course organized by Erasmus Rotterdam in cooperation with Bocconi Milan and the London School of Economics and Political Science. He has held the position of the Chairman of the S4E Supervisory Board. He has got many years of experience in managerial positions. In Poland, he was the Vice-President of IBM, the President of Kapsch BusinessCom, Fujitsu, Sun Microsystems, Nortel, Clearwire and Dell. Recently he has held the position of the Operational Director of Mellon Poland and the Vice-President of Sygnty.

### **ARKADIUSZ MOŹDŻEŃ** **VP Sales & Operation / Wiceprezes** **Zarządu ds. Operacyjnych** **i Handlowych**

A graduate of Computer Science at the Silesian University of Technology in Gliwice. Between 2001-2016, he was associated with the Dimension Data Group (NextiraOne). From 2004, he held a managerial position and led a team of engineers and experts, developing a portfolio of transmission and communication solutions. Recently, he was a director responsible for the sale of infrastructure solutions including networks, Data Center / Cloud, security, and mobile solutions. He adapted portfolios related to virtualization technologies such as: Virtual Desktop Infrastructure or Private Cloud.

### **MARCIN SOBKA** **CFO**

Previously, he worked as the Director of Audit and Reporting in the ABC Data Capital Group, and earlier as the Controlling Director in the Polenergia Capital Group. In 2017 he became a member of the Supervisory Board of VAD. A graduate of the Warsaw School of Economics and the AMP management programme at IESE Business School. He has got the expert auditor qualifications and the ACCA certificate.

## WE ARE IT VAD, AND WE ARE **BUSINESS BRIEF** TAKING IT VERY SERIOUSLY

### **BRAND ESSENCE**

We are a specialist IT distributor with added value, where the added value is also readiness in solving any technical or business problem that the Partner may face. The company has its own training center (S4EDU), a team of engineering experts (S4Engineers) and develops new business units (Smart Energy, Security, Data Center).

### **S4EDU | EDUCATION**

We have been gaining experience on the IT market for the past 18 years. Our services are used daily by the strongest group of integrators on the IT market and individual clients indicated by the Partners. We educate 1000 people every year. The high quality of our trainings and workshops, in both Polish and English, is ensured by complex certification paths, qualified and experienced coaches and a professional Demo Lab.

### **S4Engineers | TEAM OF ENGINEERS**

We take part in complex IT projects and combine knowledge from multiple technologies. We have certified staff, a vast range of services, support in Polish and English. We operate all around Europe according to the ISO 9001:2008 standard.

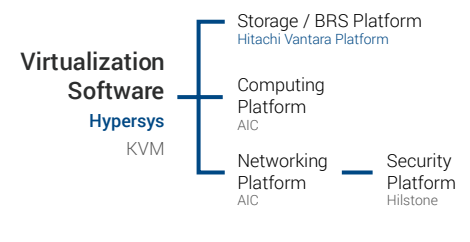
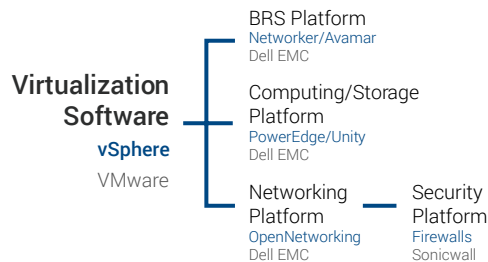
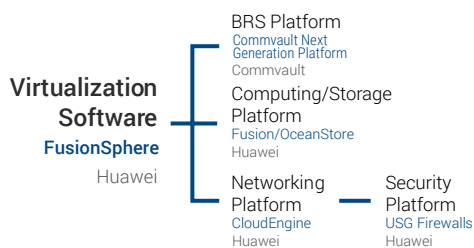
## SECURITY

Our offer includes the products of IT security global leaders among others; Hillstone, SonicWall, TrustWave, Sophos. Thanks to our experience you will, with success, secure your client's business, when it comes to: Network Protection, New Generation Firewall, UTM, Attack Detection, Server Protection, Workstation Protection, DDoS Prevention and many more.

## DATA CENTER

We have competences in designing complete concept solutions. Products in our offer, thanks to which we can design Tier II and even Tier IV systems, give us the opportunity of preparing turnkey solutions. Our experience and knowledge are used to optimize investment costs, as well as use costs, thanks to which the price of collocations or services of the Data Center can be lowered. S4E is a complete solution of guaranteed power supply, air-conditioning, building, and teletechnical systems.

# 3 COMPLETE ITC OFFERS



## AWARDS



**2017 Huawei Enterprise**  
Eco Connect Poland  
2017 | Outstanding Learning Partner of the Year



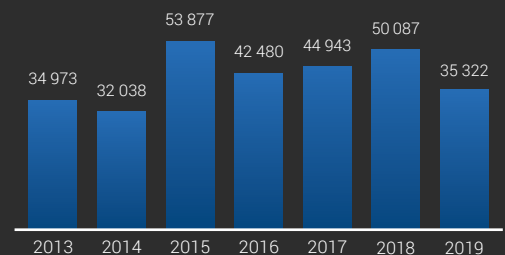
**2017 Dell EMC**  
Partner Awards 2017 |  
Distribution of the Year  
I Poland



**2018 Dell EMC**  
Partner Awards 2018 |  
B2B Brand Ambassador  
of the Year I Poland

## REVENUE 2013-2019

(in thousands of EUR)



## WE ARE A PART OF ALSO GROUP

ALSO Holding AG (ALSN.SW) (Emmen/Switzerland) brings providers and buyers of the ICT industry together. ALSO offer more than 550 vendors of hardware, software and IT-services access to over 100,000 buyers, who can call a broad spectrum of other customized services in the logistics, finance, and IT services sectors, as well as traditional distribution services. From the development of complex IT landscapes, the provision and maintenance of hardware and software, right through to the return, reconditioning and remarketing of IT hardware, ALSO offers all services as a one-stop shop. ALSO is currently represented in 23 European countries and generates total net sales of approximately 9.2 billion euros with around 4,000 employees in the fiscal year 2018.

## FEEL FREE TO CONTACT US FOR MORE INFORMATION

+48 12 296 45 45  
hello@s4e.pl

## LEGAL NOTE

Board S4E S.A. does not hold the responsibility for investment decisions made on the basis of information found in this document.