

Please complete the deal registration request form using the drop-down options and tick boxes where applicable. All requests need to be sent to sales@sophos.com

Partner Business Name:

Partner Contact:

Partner Tel:

If this opportunity covers multiples countries, please tick here

Will this opportunity be processed through MSP? if so please tick here

End User Business Name:

End User Address and Postcode:

End User Contact:

End User Email address with company domain:

End User Telephone Number:

User count :

Server Count :

Product/s to be deal registered:

Email	Encryption	Endpoint	Intercept	Mobile	Optix
Server	UTM/Network Security	Web	Wireless	Phish Threat	

Budget – Available budget? (Please select currency and band value):

Authority – Who is the final decision maker? (Name and position):

Need – What are the motivations for wanting a Sophos quote?

Timescale – When do you expect this deal to close?

Competition for this deal (tick competitors and/or specify in the notes section below):

Airwatch	Bitdefender	Carbon Black	Check Point	Cisco
Crowdstrike	Cylance	ESET	Fiberlink	Fortinet
Google	Kaspersky	McAfee	Malwarebytes	Microsoft
Mobileiron	Palo Alto	Panda	Proofpoint	Sentinel One
Sonicwall	Symantec	Trend Micro	Watchguard	Websense
Zenprise	ZScaler	Other		

Will the customer be hosting in Azure/AWS?

Notes – Anything else you would like to let us know: